

Mayor  
Kenneth E. Patton



**Council**  
John E. Frey  
Thomas E. Coyne Gregory  
L. Frey  
Rita M. Brown Kathleen M.  
Pucci Colleen Coyne-  
Gallagher Richard H. Balbier

John Good  
SpyGlass Technology  
Advisors 4602 Prestwick  
Crossing Westlake, OH 44145

Dear Mr. Good:

If you wish to you the City of Brooklyn as a reference for your service, you may. We are well satisfied with what has happened to date on our contract. You have done what you said you would. Anymore, that is refreshing.

In our initial meeting you outlined exactly what you would do and what it would cost. I told you at the time that I felt we had our costs pretty well controlled in the communications area. You came in and got the information you needed to do your analysis. The effort we had to put into that endeavor was minimal.

Within a month you had a complete report that was presented and discussed thoroughly. There was about \$28,000 in recommendations. We will probably use about \$22,000 of those recommendations. We will save some on long distance rates and taxes we were being erroneously charged. We will save the bulk of the money on old analog lines you identified that we didn't know we had or that we were paying for, since they were no longer in use.

We are always looking to ensure we are being good stewards of the public's funds. In this case, we saved some money. But just as important, the audit shows that an outside source has reviewed our operation and found that we are operating in an efficient manner and continually taking action to ensure we stay that way.

Sincerely,

A handwritten signature in blue ink, appearing to read "Gale W. Fisk".

/Gale W. Fisk  
Finance Director