

DeSoto Parish Schools Realizes Tech Service Savings Relief

LASBO Board of Directors President streamlines and saves for his district with comprehensive SnapShot Audit

ABOUT THE CLIENT

DeSoto Parish Schools in northwest Louisiana has nine schools and six facilities throughout the parish serving over 5,000 students. Located in District 4, DeSoto is ranked 6th in the state and is one of only seven districts with an overall rating of “A” for the 2021-22 school year. With over \$18 million in total revenue, DeSoto spends \$20k+ per student annually, focused on the acceleration of learning. Technology investments are a top priority for DeSoto’s Accounting Manager Ty McCutcheon — but contacting telecom carriers to secure better contracts and savings is not his main focus.

THE CHALLENGES

As **President** of the **Louisiana Association of School Business Officials (LASBO)** Board of Directors, McCutcheon actively collaborates with members to share common ideas, problems, and solutions related to school business issues. Just as LASBO strives for the highest standards in business methods and practices, McCutcheon concentrates on optimizing DeSoto’s technology service expense landscape.

With DeSoto’s multiple school locations and numerous phone lines at each school, McCutcheon faced his own growing telecom mess with limited manpower to get answers. After hearing positive reviews from other school districts, McCutcheon turned to the SpyGlass technology expense management (TEM) experts for a SnapShot Audit. To understand DeSoto’s technology service expenses, SnapShot Audit experts analyzed:

- Overlooked charges on accounts
- Unnecessary phone lines
- Changes in pricing and contracts
- Excessive unnecessary network feature charges
- Antiquated fixed-line services and forgotten phone lines



OUR TECHNOLOGY EXPENSE MANAGEMENT SOLUTION: SpyGlass SnapShot Audit



ANALYZE

Tech service costs across voice, data, internet, cloud services, SaaS license and mobility



IDENTIFY

Savings recommendations for streamlined services



OPTIMIZE

Existing services by implementing approved recommendation for savings

[Find Out How a Snapshot Audit Saves](#) 

THE STRATEGY

By assessing the district's technology service picture to see what could be adding extra costs to their expenses, SpyGlass found:

- Unused lines
- Excess features
- Redundant services
- Improper tax and full tariff applications as a legacy AT&T client

THE RESULTS

After a highly-comprehensive Snapshot Audit, DeSoto Parish was able to cut unnecessary expenses that added up to significant savings. By organizing the telecom landscape, SpyGlass reduced recurring expenses to optimize DeSoto's tech service spending for savings and future investments.



Potential Savings from
Unused/Excessive
Landlines



Retroactive
Credits



Annual
Savings

"We have nine school locations and six facilities with each having numerous phone lines serving over 5,000 students. I can't spend hours trying to find the best rates from our provider who was impossible to get on the phone. The SnapShot Audit streamlined everything and saved us over \$36,000 annually to put back into our budget."

- Ty McCutcheon, Certified Louisiana School Business Official (CLSBO), Accounting Manager, DeSoto Parish Schools, President, Louisiana Association of School Business Officials (LASBO) Board of Directors

ABOUT SPYGLASS

SpyGlass provides industry-leading telecom and technology expense management solutions to 13,000+ clients throughout the U.S. and Canada. Throughout virtually every type of business, in every sector, we challenge the technology cost status quo to deliver surprising savings that empower your bottom line.

CONTACT US

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