SpyGlass

CASE STUDY

104-Year-Old Private Coed School Builds Future Technology Foundation with SpyCare®

Connecticut's Rectory School gains tech savings from a proven SnapShot Audit®, leading to critical proactive cost prevention and maintenance from SpyCare

ABOUT THE CLIENT

Rectory School is a private co-educational institution founded in 1920. Nestled in the heart of Connecticut's last green valley, their vibrant 138-acre campus offers a unique blend of academic excellence and personal growth opportunities for junior boarding students (grades 5 to 9) and day students (grades K to 9). Rectory School integrates technology into its classrooms with a balanced approach that enhances learning while fostering critical thinking and creativity. The school's technology vision is guided by four main tenets: aligning technology with the school's mission to support individual learning and educational best practices; embedding technology into teaching, learning and communication to ensure active, engaged, informed, and creative students and teachers; building a strong foundation of current and emerging technology understanding; and using technology to generate global connections for collaboration and knowledge expansion.

THE CHALLENGES & SNAPSHOT AUDIT RESULT

While Rectory School strongly emphasizes integrating technology into its educational approach, the increasing costs of building a strong foundation of current and emerging technology became an issue for the school's Director of Technology, Donna Dubinsky. To help get the school's technology services organized to achieve broaderstrategic objectives, Dubinsky engaged SpyGlass trusted technology expense management (TEM) advisors to review its current situation with a proven Snapshot Audit, which provided over $9,000 in savings from:

- Overlooked charges on accounts
- Unused/excessive landline services
- Outdated technology costs

THE FORWARD-LOOKING STRATEGY

After getting organized with a SnapShot Audit in 2021, Dubinsky received a call from SpyGlass offering tools from its exclusive TEM solution, SpyCare, to maintain the school's initial optimization through automation and active management while identifying and preventing new wastage threats. Dubinsky admits she didn't think the school needed additional tech service savings guidance, but with so much on her plate, limited time to review complex monthly invoices, and ongoing efforts to contact providers, she signed up Rectory School for SpyCare in 2022.

Our TEM Solulution for the Middle Market:

SpyGlass SpyCare

MAINTAIN
Initial SnapShot Audit Savings

IDENTIFY & PREVENT
New wastage threats

OPTIMIZE
Ongoing tech investments and strengthen cost knowledge

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THE RESULTS

Since beginning its 36-month agreement, the Rectory School has gained critical proactive cost prevention and maintenance from SpyCare's synergy between ongoing technology optimization to strengthen its cost knowledge. By enhancing insight into current and future infrastructure needs for wireline, cloud, and mobility, results since Spring of 2022 include:

$12k+

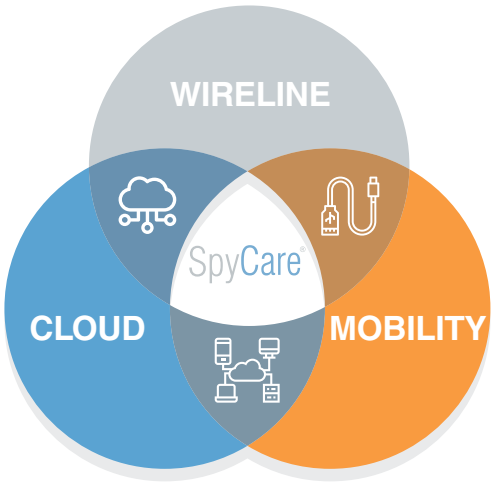
Additional Annual Savings

A Dozen

TV & Video Accounts Transferred to YouTube

15+

Individual Service Bills Consolidated Into 1 Month



"The support and the immediacy of response (from SpyCare staff) have been incredible. They definitely uncover things that we're paying for that we didn't need. They get into the nitty-gritty of everything. Because of that, the technology budget has been reduced and our savings can be invested back into the education budget. Audit and proactively react to the outcomes."

- Donna Dubinsky,
Director of Technology Rectory School, Pomfret, Connecticut

ABOUT SPYGLASS

SpyGlass is a leading provider of telecom and technology expense management (TEM) audits and solutions to 16,000+ clients throughout the U.S. and Canada. By collaborating with virtually every type of industry, we challenge the technology cost status quo to deliver surprising savings that empower your bottom line.

CONTACT US

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