SpyGlass

CASE STUDY

Schaumburg School District 54 Secures Long-Term Tech Service Cost Relief Advocate

Illinois Association of School Business Officials Member taps SpyGlass trusted TEM advisors for guidance, savings

ABOUT THE CLIENT

Schaumburg School District 54 in Illinois connects over 15,000 students with 2,000 staff members committed to ensuring each child's academic success. With 28 schools, the district is committed to cultivating innovation, with an instructional technology plan that includes 1:1 digital connectivity. Just as technology investments become a priority for districts of all sizes throughout the state and country, **Schaumburg's Assistant Superintendent of Business Services Ric King** was looking for an advocate to find savings to advance the future.

THE CHALLENGES

As a member of the **Illinois Association of School Business Officials (ASBO)**, King's role at Schaumburg is elevated through a comprehensive range of professional development activities, services, and advocacy. To build on the momentum from Illinois ASBO, he began exploring ways to build the district's budget.

To begin, King questioned an ever-changing tech service bill, including the telecom provider's charges and legacy charges for unused services. But with an overwhelming amount of invoices to review, he knew it was time to turn to trusted technology advisors.

To start, King reached out to the SpyGlass team of trusted technology expense management (TEM) advisors to identify costs, including:

- Overlooked charges on accounts
- Unnecessary phone lines
- Unknown changes in pricing and services
- Listing charges

THE STRATEGY

SpyGlass's proven SnapShot Audit® experts analyzed the district's telecom and technology expenses, assessing several different areas:

- Unused landlines
- Excessive landline pricing
- Unused mobility devices
- Excessive data pricing
- Redundant services
- Improper tax and tariff applications

Our Technology Expense Management Solution:

SpyGlass SnapShot Audit

ANALYZE
Tech service costs across voice, data, internet, cloud services, SaaS license and mobility

IDENTIFY
Savings recommendations for streamlined services

OPTIMIZE
Existing services by implementing approved recommendation for savings

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THE RESULTS

After a highly-comprehensive, proven Snapshot Audit, Schaumburg School District 54 was not only able to cut down on unnecessary tech service expenses, the savings opportunities provided future digital innovation support. “We knew we wouldn’t get the same results without an expert to guide us,” stated King. “Ultimately, getting SpyGlass involved is for the long-term benefit.”

Thousands+

Annual Elimination Savings

112

Total Savings Recommendations

Thousands++

Annual Cost Reduction Savings

“A SnapShot Audit is a low-risk item that’s a real win. It really helped us understand our tech services, get our costs where they should be, and understand what opportunities we have to make changes.”

- Ric King,
Assistant Superintendent of Business Services Schaumburg School District 54, Schaumburg, Illinois

ABOUT SPYGLASS

SpyGlass is a leading provider of telecom and technology expense management (TEM) audits and solutions to 16,000+ clients throughout the U.S. and Canada. By collaborating with virtually every type of industry, we challenge the technology cost status quo to deliver surprising savings that empower your bottom line.

CONTACT US

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