SpyGlass

CASE STUDY

California school district secures savings for future technology expenses

Proven SpyGlass SnapShot Audit helps Fullerton School District organize tech service costs for long-term benefits

ABOUT THE CLIENT

Fullerton School District (FSD) encompasses 26 square miles across northern Orange County, California. With a total of 20 schools and facilities, FSD provides services to over 12,000 students between grades TK-8. With 600+ staff members, FSD has an annual revenue of over $176 million.

As a California School Boards Association (CSBA) member, FSD prepares children to enter and excel in high school, and throughout life. With the unexpected challenges of the COVID-19 pandemic, they were faced with the difficulties of remote learning — and the added expenses that came with it.

THE CHALLENGES

As FSD continued to adjust to the challenges of COVID-19, the Director of Business Services and Fiscal Services considered a SpyGlass SnapShot Audit. After hearing positive reviews from other school districts in the area, the trusted SpyGlass team of technology expense management (TEM) advisors assessed the district's technology service picture to see what could be adding extra costs to their expenses, including:

- Overlooked charges on accounts
- Unnecessary phone lines
- Changes in pricing and contracts
- Extra spending on new technology

THE STRATEGY

SpyGlass's Snapshot Audit advisors analyzed the school district's telecom and technology expenses, assessing several different areas:

- Unused lines
- Excess features
- Redundant services
- Improper tax and tariff applications

Our Technology Expense Management Solution:

SpyGlass SnapShot Audit

ANALYZE
Tech service costs across voice, data, internet, cloud services, SaaS license and mobility

IDENTIFY
Savings recommendations for streamlined services

OPTIMIZE
Existing services by implementing approved recommendation for savings

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CASE STUDY

THE RESULTS

After a highly-comprehensive Snapshot Audit, FSD was able to cut down on many unnecessary expenses that added up to significant savings. By reducing recurring technology expenses, the district can now invest more resources to benefit its students.

296

Savings Recommendations

254

Landline features & Unused landlines Eliminated

$12,000+

Annual Savings

"When facing the pandemic, we were dealing with all of the technology needed for our students and connectivity service costs that go along with it. With different service prices or contracts changing, we didn't always know what was accurate. SpyGlass reviewed all of our lines and was very communicative — it was a straight, upfront procedure that allowed us to save a good amount."

- Melissa Greenwood, CPA
Fullerton School District, Fullerton, California

ABOUT SPYGLASS

SpyGlass is a leading provider of telecom and technology expense management (TEM) audits and collaborative premier procurement to 16,000+ clients throughout the U.S. and Canada. By collaborating with virtually every type of industry, we serve as trusted advisors who challenge the technology cost status quo to deliver surprising savings that empower your bottom line.

CONTACT US

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